

#### **Elgotech Company Limited.**

Plot No. 19, Block K, Ghana St, Airport Rd.
P. O. Box 3058, Mwanza, Tanzania.

M: +255 717 192717, +255 765 222229

@ E: info@elgotech.co.tz

W: www.elgotech.co.tz

### • Overview

ELGO-TECH COMPANY LIMITED is a Tanzanian based company specializing in Digital Security System and ICT Services. From the most basic requirements to complex integrated solutions all at the right price. Providing end-to-end solutions, ELGOTECH focuses in providing state of the art technologies in Surveillance systems, Biometric access control, Intruder alarm systems, Time & Attendance with Payroll system and much more.

Our market-leading after-sales service and support is backed by the vast technical know-how and field experience of some of the leading security brands in the world.

#### Why ELGOTECH?

ELGOTECH has a clear understanding of security requirements set out by clients and our own ability to effectively provide complete solutions that will meet each customer's requirements, and provide means of achieving major cost savings and benefits. Digital systems are readily available and can be relatively easy to install. We conduct our services with the highest ethical standards. What ELGOTECH provides is a unique buying experience coupled with sincere and expert advice on product selection, professional installation and prompt back up service. We develop a work relationship with our clients. With ELGOTECH it's not only a matter of providing what we have, but we provide what you require.

#### Our vision

"Security made affordable"

ELGOTECH believes client to have a good and quality digital security system, the service must be affordable not only in terms of cash but timely and efficiency.

#### **Our mission**

To provide Tanzanian and African community the good and quality service at the given time which will made it affordable.

### **Our core values**

#### • Accountability

We are accountable to all our customers, employees, vendor and our good services

#### • Team work

We usually work together as a team to make sure customer are satisfied with our services

#### • Answerability

We know that we are responsible and committed in providing digital security system services at affordable price

- ° Our strength
  - We have good number of knowledgeable technicians and administration work as team
  - ELGOTECH head contact office is in Mwanza are supported by contact office in Arusha
  - ELGOTECH team of expertise are movable in and outside Tanzania boundaries
  - We are supported by local and international vendors in order to meet customer satisfaction

#### Organization

A challenging combination of youth and experience, with years of combined experience in surveillance technologies, computer networking, electronics, and field installation logistics. Top management consists of two highly trained and motivated individuals, with skills ranging from electronics and computer science, including essentials such as telecommunications and cabling technology. Each member of management spends a significant amount of time working with the field team and the client on-site, ensuring stability and communication between different levels of the organization.

## • Product and Services



CCTV Surveillance Systems



Intruder Alarm Systems



Electric Fence



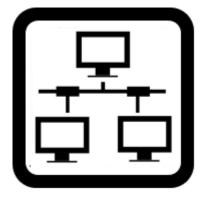
Access Control



**Gates** Automation



Time & Attendance



Computer Networking (LAN)



PABX Systems



Car Shades

# Surveillance Systems

ELGOTECH collaborates with Individual and organizations to develop long-term strategies for CCTV surveillance, whether the aim is continuing improvement or to design new system architectures and implementation.

ELGOTECH collaborate with international vendor who leading CCTV Equipment manufacturer in the World – HIKVISION, offering outstanding quality, industry leading warranty periods and technological innovation that meets almost any specification and budget.

With the ability to supply and install virtually any type of observation system, ELGOTECH has demonstrated the capacity to meet the most demanding requirements in almost every industry segment across the region, from government and non-government offices and airports to remote surveillance of cell-towers, individual house and shops.





## Intruder alarm system



Intruder Alarm Systems are the most common form of security. ELGOTECH collaborate with international vendor who leading Intrusion detection Equipment manufacturers in the world - MAMI alarm systems products.

Intruder Alarm Systems can be integrated with various sensors making them the most comprehensive form of security available.

Benefits of Alarm Systems:

- Immediate notification to first response team via radio or SMS text message
- Mountable solution allowing for installation of additional sensors when required
- Deter possible intrusion by audible and visual alerting options



## **Electric fence**

Electric Fences are now a common non-lethal effective barrier protection System for most households and businesses especial industries. ELGOTECH deals with JVA, STAFIX and NEMTEK as our international vendor.

Tampering with the fence also results in an alarm that is logged by the security electric fence energizer, and can also trigger a siren and strobe

Why Electric fence?

- Durable and easy to maintain
- Integrate with existing alarms systems
- Effective physical and psychological barrier against intruders
- Add sensor switches to automatically adjust sensitivity





## Access Controls

Access control systems are effective systems when it comes to restricting access in the office environment.

At ELGOTECH we offers three tiers of Access control solutions that cater to specific segments in the market. These are Enterprise Access Control Solution, Light Industry Access Control Solutions and Small Business Solutions.

As the leader in deployment of multi-site large industry installations, ELGOTECH offers the most wide-ranging collection of products that enable large multi-site organizations to handle their particular security needs.

When security requirements are more straightforward, and basic entry/exit needs to be controlled without the need for extensive reporting, ELGOTECH is able to position entry level solutions that can accommodate almost any budget or requirement.

ELGOTECH deals with Suprema and Anviz as our international vendor.

Benefits of Access Control:

- Track entry/exit of personnel
- Restrict unauthorized Access
- Allow restricted access to the work place after office hours
- Eliminate key problems duplications, jams, and much more.



## **Gates Automation**

Improve security at your residence/business by automating your gate. ELGOTECH trust Nice Hansa as Gates Automation systems vendor, ELGOTECH can convert any gate into an automated one.

Benefits of Gate Automation:

- Lessen Gate opening times
- Offers security for children and pets
- Solar panel and battery backup guarantees that your gates are always operating
- Assimilate with intercoms, beams and other access control devices
- Open/Close gate from the comfort of your own home/vehicle

## Time & Attendance

Automating Time and Attendance for your organization can save money and eliminate the frustrations of a manual process. Time and Attendance Module which can seamlessly integrate with a wide range of Payroll and HR management systems.

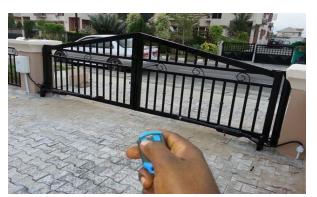
Why Biometric Time & Attendance?

- Increase efficiency and productivity
- Increase employee satisfaction
- Reduce inherent problems with manual systems
- Save money with accurate overtime calculations
- Eliminate shadow staffs
- No illegible punch registrations.





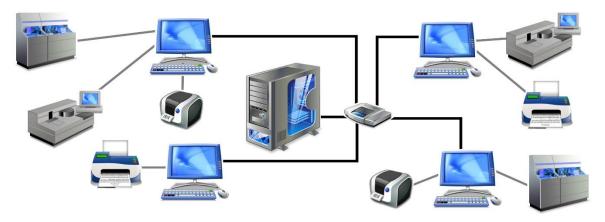
Attendance Report





## **Computer Networking (LAN)**

A computer network consists of two or more computing devices that are connected in order to share the components of your network and the information you store there. At ELGOTECH we offer different levels of support based on your needs and the complexity of your network. With every service level agreement, you receive the benefits of our service automation tools helping to keep your network up and running at optimum efficiency.



Local Area Network



## PABX/PBX System

A private automatic branch exchange (PABX) is an automatic telephone switching system within a private enterprise. It offers a wide range of office communication systems, from Analogue to IP models.

Invest in a PBX system to get your company on the fast track



Benefits of PABX System:

- PABX systems can provide detailed call records and system management in real time.
- Callers can be put on hold and dealt with in timely and professional manner.
- A PABX system allocates each employee a telephone extension within the company.
- PABX systems can offer a menu with options that direct the caller.
- Using a PABX system means you have a central company number that gives access to all company employees and departments.
- Conference calling is a big advantage that is being used more and more by businesses.



ELGOTECH manufacture and install car parking shades using 90% shade net material. We have variety colors and designs of shade net which the client selects from according to his/her satisfaction.

Benefits of Car Shade:

- Elimination of heat reduces heat buildup inside a car.
- A car shade reduces cracking of windscreens
- Ensures that gloss and shine of your car lasts.
- Interior protection of your cars and prevents fading of the dash board.



## **After Sale Service**

ELGOTECH providing good after-sales service to our customers to build a long-term relationship with them, earn their loyalty and keep their business. To maintain that ELGOTECH has a complete service and support infrastructure for security systems products. As part of our after sales service we help clients with upgrading, setting up and fault finding and fixing, repairs and most of all help and advice to make sure the system always working.

Most clienteles appreciate personalized care and attention. Many companies are deploying state of the art technologies, but without a proper maintenance arrangement in place, the security of these places, is highly compromised, often for long periods of time and, up to the level where systems can even depreciate to become non-functional.

## **Clients:**





EQUIPMENT LOANS









Insurance Services with Certainty











sahara

MEDIA GROUP LTD





Some of other clients are:

- Olasiti Investment Co. Ltd Mwanza
- Kipipa Millers Mwanza
- Savannah White Bakery Boma, Kilimanjaro
- Boma's Shopping Center Boma, Kilimanjaro
- RENI Int'l Co. Ltd Mwanza
- CF Plaza Mwanza
- PetroLux Tanzania Mwanza
- Kabago Bukoba
- Mkono Spare Parts Katoro, Geita
- Kumalija Hotel Mwanza
- Misana Hotel Mwanza
- Amago Company Elution Mwanza
- Lema Enterprises Ltd Mwanza
- Imani Cathedral (ELCT) Mwanza
- Sitta Supermarket Mwanza
- Bumada Auto Garage Mwanza
- Sunda International Mwanza
- Sayona Steel Industries Ltd Mwanza
- Nono Supermarket Mwanza
- Texas Hardware Ltd Mwanza
- Nkinga Referral Hospital Tabora
- Bugarika Pharmacy Mwanza
- Tarime Pharmacy Mara
- Primina Mini Supermarket Mwanza
- Millennium Hotel Mwanza

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